

**From:** [Wayne Gatewood, Jr](#)  
**To:** [Wayne Gatewood, Jr](#)  
**Subject:** Veterans In Business Events - Washington DC area  
**Date:** Wednesday, April 03, 2013 7:11:37 PM  
**Attachments:** [DC-ORP April.pdf](#)

---

Greetings good people. Hope you and yours are well and in the very best of health. Please see below information regarding two local (D.C. area) Veterans in business events. Understanding that many if not most of you do not live in this area, but please consider passing this information along to your Veteran friends that do.

Prayers and blessings for you and your loved ones and for our amazing and brave Troops and their loved ones everywhere.

Sincerely.....Wayne  
-----

**National Marine Corps Business Network Dinner/Meeting - with former Sergeant Major of the Marine Corps, Carlton W. Kent, and former Master Chief Petty Officer of the Navy, Joe Campa.**

Scheduled for Wednesday, April 10, 2013, from 6:30 to 9:30 PM, Gordon Biersch Brewery and Restaurant, Tysons Corner, McLean, VA. Please go to following link to register.

<http://events.constantcontact.com/register/event?llr=f6p7rpmab&oeidk=a07e7a2kds596c406d6>

For detailed information on the National Marine Corps Business Network (MNCBN), please visit

<http://www.nmcbn.com>

For more detailed information on the Meeting/Dinner or the NMCBN, please contact Joe Winslow, Major, USMC (Ret), 469-363-0651 or via e-mail at [joewinslow@yahoo.com](mailto:joewinslow@yahoo.com)

Having trouble viewing this email? [Click here](#)

  

## NMCB Event with SgtMaj of Marine Corps and MPCON of Navy

<p><b>When</b> Wednesday April 10, 2013 from 6:30 PM to 9:30 PM EDT <a href="#">Add to Calendar</a></p> <p><b>Where</b> <b>Gordon Biersch Brewery and Restaurant</b> 7861-L Chain Bridge Road Tysons Shopping Mall McLean, VA 22102</p>	<p>We've put together a powerhouse event for DC NMCBN members. If you're trying to grow your business or thinking of starting a business this event is for you. Come visit with Marine Corps leadership, Navy leadership, a local federal contracting financier/lender, and a representative from the Veterans In Business Center.</p> <p>First on the docket is SgtMaj Kent and MPCON Joe Campa. Both are accomplished veterans of the local business scene and recently struck out on their own to form a business here in DC. They'll talk about their time working with large defense contractors and the plans they have for their latest venture, a firm which combines their deep sense of patriotism with a strong, profitable company.</p>
---	---



[Driving Directions](#)

We also have a financier/lender which is piloting a new financing program for small or emerging federal contractors. This program is unique in that it will fund companies who have very little past performance and/or are new to the contracting scene. If you're new to the scene and have tried to finance that first big contract, you know this is a person you need to meet. Additionally, we have a representative from the Veterans In Business Center here in Virginia. They provide education, networking and business opportunities for Veteran and Service Disabled Veteran Small Business Owners. These are great people who have helped quite a few vet owned emerging companies achieve their objectives.

Our featured member for this event is Tom Linn. Tom is the perfect team member to help you structure your responses to RFPs and RFQs, as well as, helping you structure the final scope of work. Tom provides technical and science writing, as well as, other types of writing for several organizations, like Penn State, University of Maryland, and others. Some might say it's odd for a Marine to be a technical writer, however, some of the best writers over the years have been Marines - Leon Uris, William Styron, William Manchester, James Webb, and more. He founded this firm in 1996 after retiring from the USMC and loves what he does. Tom can be reached at [tlinn@linnwrite.com](mailto:tlinn@linnwrite.com) and or Linn Write & Associates Inc. (540) 657-9737.

## **Register Now!**

[I can't make it](#)

Here, provide contact information if invitees have any questions about the event or how to register.

Finally, thank them for their attention and response, and tell them you look forward to seeing them at your event.

**Sincerely,**

Joe Winslow

National Marine Corps Business Network

[jwinslow@yahoo.com](mailto:jwinslow@yahoo.com)

469-363-0651

---

## **April ORP - Veteran Networking Breakfast - from Lee Dougherty, USA Ranger**

Dear Friends and Fellow Veterans,

Below and attached is the information on ORP this month. We continue to grow and the success stories I have heard from the past two events alone have been amazing. I know of at least 4 Veterans who have gotten together and are submitting proposals as teaming partners and I know of one person who found work with one of the attendees. If you are not attending then you are missing out on possible opportunities or in the very least you are missing out on great fellowship with other Veterans as committed to success in business as you. If you are looking for a Veteran owned business to work with then there is no better place to find

competent and qualified SDVOSBs and VOSBs than ORP.

The focus of ORP is on networking and connecting Veterans together, but we have a speaker each month who can educate and challenge us personally and professionally. I am excited to have one of our regular attendees, COL Larry Tracy (Ret), speak to us this month on the skills needed to give an oral presentation. Larry is a former briefer to the Joint Staff and author of “The SHORTCUT to Persuasive Presentations.” He will give us pointers on giving better public presentations which will give us one more tool to help build and grow our businesses.

We meet the 4th Tuesday of every month at the Army-Navy Country Club in Arlington. This is a beautiful clubhouse and the military history of the facility adds rich character to our meetings. I encourage you to share this among your network of Veterans and to join us for a morning of networking and fellowship.

Your Friend and Fellow Veteran.....Lee

**Lee Dougherty** | Partner

*Fluet Huber + Hoang PLLC*

O: 703.590.1234 | F: 571.483.3657

1660 Duke Street, Suite 201 | Alexandria, VA 22314

[fluetlaw.com](http://fluetlaw.com) | Firm Bio | [Facebook](#) | [Twitter](#) | [LinkedIn](#) | [GrowCon Blog](#)

If you have trouble Viewing the registration please go to [April DC-ORP](#)

## Join Us April 23

You are invited to join us for our monthly Veteran networking breakfast. This networking event is a forum for military Veterans in business and those who support them, or wish to team with them, to meet and connect. We have grown from a small group of Veterans to more than 75 in attendance each month. Don't miss out on an opportunity to network with other Veterans committed to success in business.

Although the focus of the ORP is on the connections made between and with Veterans, we do have a speaker each month. The speaker this month will be COL Larry Tracy (Ret), former briefer to the Joint Staff and currently the owner of Tracy Presentation Skills. Larry had a distinguished military career which included heading the Pentagon's top briefing team responsible for daily intelligence presentations to the Chairman of the Joint Chiefs of Staff and the Secretary of Defense. Giving an effective presentation is a necessary skill that every business person must have to succeed. Larry has developed a course on how to give a persuasive presentation and we are very fortunate that he has agreed to share it at ORP. Even if you are seasoned public speaker, you will learn new skills which will make you an even more persuasive speaker. Don't miss out on a chance to hear Larry speak. This is a unique opportunity to gain a much needed skill that will help you succeed and grow your business.

Don't pass up a unique opportunity to network with other Veterans focused on success in business. If you are a company looking for a VOSB or SDVOSB to team with there is no better place to find qualified Veteran owned businesses than at DC-ORP.

DC-ORP is hosted by [Lee Dougherty](#), a service connected disabled Veteran and Partner at [Fluet, Huber + Hoang PLLC](#).

**When:** Tuesday, April 23, 2013  
**Time:** 7:15 am until 9:00 am  
**Where:** Army-Navy Country Club  
1700 Army Navy Drive  
Arlington, VA 22202

Cost to attend this event is \$30. Full breakfast provided.

All Veterans are invited. Limited seating available--[register today](#).\*

\*Non-Veterans, please contact the host at [ldougherty@fluetlaw.com](mailto:ldougherty@fluetlaw.com) or [\(571\)483-3659](tel:(571)483-3659) to request information on attending the event.

-----  
Godspeed all,

Wayne

**Wayne M. Gatewood, Jr., USMC (Ret)**  
Founder/President/CEO  
**Quality Support, Inc.**, Established 1989  
A VA CVE-Verified SDVOSB  
8201 Corporate Drive, Suite 220  
Landover, MD 20785  
301-459-3777 EXT 101 - Fax 301-459-6961  
[www.qualitysupport.com](http://www.qualitysupport.com)

***"The willingness with which our young people are likely to serve in any war, no matter how justified, shall be directly proportional as to how they perceive the Veterans of earlier wars were treated and appreciated by their Nation." - George Washington***